

## Direct Accounts

51856 0028

## April Select DPC

## April SELECT Buy 1 Get 1 Free

| Division | Acct. # | Name                 | B1G1F Displays   | B1G1F Displays for Subs. | Total Displays |         |
|----------|---------|----------------------|------------------|--------------------------|----------------|---------|
| 1230/04  | 176520  | B. EISLER            | 60               |                          | 60             |         |
| 1230/03  | 648590  | A. TRENK & SON       | 30               |                          | 30             |         |
| 1230/02  | 227040  | GLIKIN BROS          | 60               |                          | 60             |         |
| 1230/05  | 536808  | M. BERNSTEIN & SONS  | 20               | 10                       | 30             |         |
| 1230/05  | 461520  | NEWARK TOBACCO       |                  |                          |                |         |
| 1230/03  | 305520  | IRVINGTON TOBACCO    | 30               |                          | 30             |         |
| 1226/01  | 334410  | KING VENDING         | 60               | 30                       | 90             | PAID 75 |
| 1230/01  | 339120  | EDMUND C. KLEINER    | 30               |                          | 30             |         |
| 1230/02  | 379800  | LUCE WHOLESALE       | 30               |                          | 30             |         |
| 1230/08  | 813680  | STAR TOBACCO         | 40               | 20                       | 60             |         |
| 1230/06  | 347392  | CONSOL SIMON DIST    | 30               |                          | 30             |         |
| 1230/08  | 193350  | FERNANDEZ DISTRIB    | 30               |                          | 30             |         |
| 1230/09  | 83160   | C A BURKE            | 30               |                          | 30             |         |
| 1230/11  | 217281  | PLAINFIELD TOBACCO   | 50               | 40                       | 90             | PAID 90 |
| 1230/10  | 423360  | MIDDLESEX TOBACCO    | 60               | 60                       | 120            |         |
| 1226/15  | 109310  | BROWNEY FOOD PROD.   | 30               |                          | 30             |         |
| 1226/07  | 73310   | JOHN BRICKS, INC.    | 45               | 75                       | 120            |         |
| 1226/03  | 535731  | NORTH JERSEY TOB.    | 30               |                          | 30             |         |
| 1226/14  | 488910  | PATERSON TOBACCO     | 80               | 10                       | 90             |         |
| 1226/09  | 363720  | PINE LESSER & SONS   | 40               | 20                       | 60             |         |
| 1226/13  | 792074  | MORRIS COUNTY TOB.   | 50               | 10                       | 60             |         |
| 1230/05  | 641180  | THOMSON OKUN INC.    | 30               | 0                        | 30             |         |
| 1230/01  | 658500  | UNITED TOBACCO       | 90 (60 NY 30 NJ) |                          | 90             |         |
| 1230/05  | 434400  | A MONTEVERDI INC     | 60               |                          | 60             |         |
| 1226/11  | 176640  | EISLER CO INC        | 30               |                          | 30             |         |
| 1230/12  | 153480  | PETER P. DENNIS INC. | 30               |                          | 30             |         |
|          |         |                      |                  |                          |                |         |
|          |         |                      |                  |                          |                |         |
|          |         |                      |                  |                          |                |         |
|          |         |                      |                  |                          |                |         |

dpcapr1.xls

Sub Jobbers

51856 0029

**April Select DPC****April SELECT Buy 1 Get 1 Free**

| Division | Acct. # | Name                   | Supplier          | # of VAP Displays |
|----------|---------|------------------------|-------------------|-------------------|
|          | 77033   | MERCO CANDY & TOBACCO  |                   |                   |
|          | 543805  | VIKISHA INC.           | Middlesex         | 60                |
|          | 773829  | SPRINGFIELD CANDY      | Star              | 20                |
|          | 440519  | GALE SALES CO          |                   |                   |
|          | 773974  | GLIKIN                 |                   |                   |
|          | 470122  | KARAN ENTERPRISES      | Glikin Bros.      |                   |
|          | 590476  | CENTRAL JERSEY TOB.    | C. A. Burke       |                   |
|          | 577086  | NASA DISTRIBUTORS      | Plainfield        | 20                |
|          | 276509  | CAPORRINO              | Trenk             | 20                |
|          | 51191   | CENTRAL WHOLESALE      |                   |                   |
|          | 325638  | N. A. WHOLESALE        |                   |                   |
|          | 397230  | SUBURBAN WHOLESALE     | Plainfield        |                   |
|          | 453857  | JO-LY CANDY DIST.      | C. A. Burke       | 10                |
|          | 480772  | SAILEEA CORP.          |                   |                   |
|          | 563970  | WORLD OF BEVERAGE      | C. A. Burke       |                   |
|          | 567833  | SMOKE KING             | <i>Pinelesser</i> |                   |
|          | 772536  | ZENA ENTERPRISES       | Luce              |                   |
|          | 592347  | J&S INC TOBACCO        | Plainfield        |                   |
|          | 208979  | M & M DISTRIBUTORS     | J. Bricks         | 60                |
|          | 582815  | MARTY'S TOBACCO        | Morris Cty.       | 10                |
|          | 582817  | JAY TOBACCO            | Patterson         | 10                |
|          | 399740  | PETER CANDY            | King              | 10                |
|          | 575539  | NIDHI ENTERPRISES      | King              | 20                |
|          | 401041  | B & W CLIFFORD         | Bernstein         | 10                |
|          | 661194  | J C WHOLESALE          | J. Bricks         | 15                |
|          |         | NATL CASH & CARRY      | Pinelesser        | 20                |
|          | 37021   | CIGARETTE SERVICES     |                   |                   |
|          |         | <i>PATERSON MARKET</i> | <i>Pinelesser</i> |                   |
|          |         |                        |                   |                   |
|          |         |                        |                   |                   |

dpcapr2.xls

APRIL SELECT BIGIF DPC

DRINK Sheet5

#BIGIF #BIGIF  
DISPLAYS DISPLAYS  
FOR SUBJOBS DISPLAYS #PACKED

51856 0030

|            |         |                      |  |    |    |     |            |  |
|------------|---------|----------------------|--|----|----|-----|------------|--|
| 123001     | 176520  | B. EISLER CO.        |  | 60 |    | 60  |            |  |
| 123001     | 648590  | A TRENK & SON        |  | 30 |    | 30  |            |  |
| 123002     | 227040  | GLIKIN BROS          |  | 60 |    | 60  |            |  |
| 123002     | 536808  | M. BERNSTEIN & SONS  |  | 20 | 10 | 30  |            |  |
| 123002     | 461520  | NEWARK TOBACCO       |  |    |    |     |            |  |
| 123003     | 305520  | IRVINGTON TOBACCO    |  | 30 |    | 30  |            |  |
| 123004     | 334410  | KING VENDING         |  | 60 | 30 | 90  |            |  |
| 123005     | ✓339120 | EDMUND C. KLEINER    |  | 30 |    | 30  |            |  |
| 123006     | 379800  | LUCE WHOLESALE       |  | 30 |    | 30  |            |  |
| 123007     | 613680  | STAR TOBACCO         |  | 40 | 20 | 60  |            |  |
| 123008     | 347392  | CONSOL SIMON DIST    |  | 30 |    | 30  | 30 3/24/45 |  |
| 123009     | 193350  | FERNANDEZ DISTRIBUTO |  | 30 |    | 30  |            |  |
| 123011     | 83160   | CA BURKE             |  | 30 |    | 30  |            |  |
| 123013     | 217281  | PLAINFIELD TOBACCO C |  | 50 | 40 | 90  |            |  |
| 123014     | 423360  | MIDDLESEX TOBACCO CO |  | 60 | 60 | 120 |            |  |
| TOTAL 1230 |         | TETRO                |  |    |    |     |            |  |
|            |         | KLEIN                |  |    |    |     |            |  |
|            |         | TOTAL REGION DIRECTS |  |    |    |     |            |  |

SUBTOTAL 720  
630  
TOTAL 1350

Sheet 5  
 #B161FS #B161FS TOTAL  
 For DIRECT For SUBJ. DISPLAYS. #PACKED SOLD

51856 0031

| DIVISION   | ACCT # | NAME                 |    |    |     |    |    |  |
|------------|--------|----------------------|----|----|-----|----|----|--|
| 122460     | 396840 | MANDEL TOBACCO CO.   |    |    |     |    |    |  |
| 122460     | 15240  | AMSTERDAM TOBACCO    |    |    |     |    |    |  |
| TOTAL 1224 |        |                      |    |    |     |    |    |  |
| 122502     | 77040  | MORRIS BROWN TOBACCO |    |    |     |    |    |  |
| 122503     | 65880  | BOROUGH HALL OXFORD  |    |    |     |    |    |  |
| 122503     | 396720 | A E MANCINI TOB CO   |    |    |     |    |    |  |
| 122509     | 65760  | BORO PARK TOBACCO    |    |    |     |    |    |  |
| 122510     | 227120 | GLOBE WHOLESALE CO   |    |    |     |    |    |  |
| 122512     | 602280 | SOUTH BEACH NOVELTY  |    |    |     |    |    |  |
| 122514     | 540710 | RICHMOND WHOLESALE   |    |    |     |    |    |  |
| TOTAL 1225 |        |                      |    |    |     |    |    |  |
| 122601     | 109310 | BROWNY FOOD PRODUCTS | 30 | 0  | 30  |    |    |  |
| 122602     | 73310  | JOHN BRICKS, INC.    | 45 | 75 | 120 |    |    |  |
| 122603     | 535731 | NORTH JERSEY TOBACCO | 30 | 0  | 30  |    |    |  |
| 122608     | 488910 | PATERSON TOBACCO     | 80 | 10 | 90  |    |    |  |
| 122609     | 363720 | PINE LESSER & SONS   | 40 | 20 | 60  |    |    |  |
| 122610     | 792074 | MORRIS COUNTY TOBACO | 50 | 10 | 60  | 60 | 60 |  |
| 122612     | 641180 | THOMSON OKUN INC     | 30 | 0  | 30  |    |    |  |
| 122613     | 658500 | UNITED TOBACCO       | 90 | 0  | 90  |    |    |  |
| 122614     | 434400 | A MONTEVERDI INC     | 60 | 0  | 60  | 60 | 50 |  |
| 122615     | 176640 | EISLER CO INC        | 30 | 0  | 30  |    |    |  |
| 122616     | 153480 | PETER P. DENNIS INC  | 30 | 0  | 30  |    |    |  |
| TOTAL 1226 |        |                      |    |    |     |    |    |  |
| 122901     | 405825 | S/A CIGARETTE CO.    |    |    |     |    |    |  |
| 122903     | 617493 | BONANZA TRADING CORP |    |    |     |    |    |  |
| 122904     | 511531 | JETRO CASH AND CARRY |    |    |     |    |    |  |
| 122905     | 558933 | GUTLOVE & SHIRVINT   |    |    |     |    |    |  |
| 122906     | 340350 | KOGER CO INC         |    |    |     |    |    |  |
| 122907     | 598825 | SANDERS LANGSAM TOB. |    |    |     |    |    |  |
| 122909     | 624300 | SUNRISE CDY. & TOB.  |    |    |     |    |    |  |
| 122910     | 611815 | TIGER TOBACCO INC.   |    |    |     |    |    |  |
| 122912     | 522100 | QUEENS TOBACCO &     |    |    |     |    |    |  |
| 122912     | 313760 | JETRO CASH & CARRY   |    |    |     |    |    |  |
| TOTAL 1229 |        |                      |    |    |     |    |    |  |

630

APRIL SELECT BIGIF

Sheet 4  
# BIGIF DIR.  
DISPLAYS ACCT

51856 0032

|            |        |                       |  |    |           |  |  |  |
|------------|--------|-----------------------|--|----|-----------|--|--|--|
| 122460     | 785246 | PAL PICK & PAY        |  |    |           |  |  |  |
| 122460     | 613257 | 4TH AVE GROCERY       |  |    |           |  |  |  |
| 122460     | 405834 | M POGGI TOBACCO CO.   |  |    |           |  |  |  |
| 122460     | 498468 | COMELEE COMPANY INC.  |  |    |           |  |  |  |
| 122460     | 25075  | CANDYMAN ICE CREAM    |  |    |           |  |  |  |
| TOTAL 1224 |        |                       |  |    |           |  |  |  |
| 122604     | 208979 | M & M DISTRIBUTORS    |  | 60 | J. BRICK  |  |  |  |
| 122610     | 582815 | MARTY'S TOBACCO       |  | 10 | MORRIS    |  |  |  |
| 122610     | 582817 | JAY TOBACCO           |  | 10 | COUNTY    |  |  |  |
| 122961     | 642227 | RAVIRAL TRADING       |  |    | PATTERSON |  |  |  |
| 122961     | 531381 | CARIBE PRODUCTS       |  |    |           |  |  |  |
| 122961     | 787219 | BORINQUEN TOBACCO     |  |    |           |  |  |  |
| 122961     | 117154 | SUGAR, INC.           |  |    |           |  |  |  |
| 122961     | 345664 | QUICK SERVICE TOB.    |  |    |           |  |  |  |
| 122961     | 546975 | FORDHAM CANDY TOBACC  |  |    |           |  |  |  |
| 122961     | 546973 | BRONX WHOLESALE, INC. |  |    |           |  |  |  |
| 122961     | 627817 | 127 W. KINGBRIDGE CO  |  |    |           |  |  |  |
| 122961     | 787218 | KINGS TOBACCO         |  |    |           |  |  |  |
| 122961     | 465992 | COLO UNITED DIST      |  |    |           |  |  |  |
| 122961     | 788866 | R & B CIGAR           |  |    |           |  |  |  |
| 122961     | 449560 | TOBACCO DIST. INC.    |  |    |           |  |  |  |
| 122961     | 395561 | VP SALES              |  |    |           |  |  |  |
| 122961     | 598722 | B&R WHOLESALE         |  |    |           |  |  |  |
| 122961     | 631529 | LAXMI TRADING CO.     |  |    |           |  |  |  |
| 122961     | 544848 | SAM'S SURPRISES       |  |    |           |  |  |  |
| 122961     | 348871 | SUNNYSIDE CDY. & TOB  |  |    |           |  |  |  |
| 122961     | 339174 | ALL CITY WHOLESALERS  |  |    |           |  |  |  |
| 122961     | 599685 | POLANCO WHOLESALE     |  |    |           |  |  |  |
| 122961     | 296821 | A & T TOBACCO         |  |    |           |  |  |  |
| 122961     | 296824 | MINAL TOBACCO         |  |    |           |  |  |  |
| 122961     | 407766 | H&K TOBACCO           |  |    |           |  |  |  |
| 122961     | 613684 | VICTORY TOBACCO CDY.  |  |    |           |  |  |  |
| 122961     | 339175 | BROOKLYN TOBACCO      |  |    |           |  |  |  |
| 122961     | 813188 | AMERICAN TOB. & CDY.  |  |    |           |  |  |  |
| 122961     | 649555 | SOMALIN CIGAR         |  |    |           |  |  |  |

|      |        |                    |   |    |            |
|------|--------|--------------------|---|----|------------|
| 1226 | 399740 | PETER CANDY        | ✓ | 10 | KING       |
| 1226 | 575539 | NIDHI ENTERPRISES  | ✓ | 20 | KING       |
| 1226 | 401041 | B. W. CLIFFORD     | ✓ | 10 | BERNSTEIN  |
| 1226 | 661194 | J C WHOLESALE      |   | 15 | J. BRICKS  |
| 1226 |        | NATL. CASH & CARRY |   | 20 | PINELESSER |
| 1226 | 031021 | CIGARETTE SERVICES |   | NO | P. DENNIS  |

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APRIL SELECT BIGIF

Sheet 4

Accts: # BIGIFs DIRECT  
Acct.

51856 0033

|                   |                   |                              |          |               |    |  |  |  |
|-------------------|-------------------|------------------------------|----------|---------------|----|--|--|--|
| TOTAL 1229        |                   |                              |          |               |    |  |  |  |
| 123002            | 77033             | MERCO CANDY & TOBACC         | ✓        |               | 60 | MONTENAPOLI  |  |  |
| 123003            | 543805            | VIKISHA INC.                 | ✓        |               | 60 | MIDDLESEX  |  |  |
| 123006            | 773829            | SPRINGFIELD CANDY            | ✓        |               | 20 | STAR (CHANGE TO LUCE NEXT TIME)                        |  |  |
| 123007            | 440519            | GALE SALES CO.               | ✓        |               | 20 | STAR   |  |  |
| 123007            | 773974            | GLUKIN                       |          |               | 20 | PLAINFIELD   |  |  |
| <del>123012</del> | <del>470122</del> | <del>KARAN ENTERPRISES</del> |          |               |    |  |  |  |
| 123012            | 590476            | CENTRAL JERSEY TOB           | 120/60 ✓ | <del>20</del> |    | PLAINFIELD (CHANGE TO C.A. BURKE) INCREASE ALLOCATION. |  |  |
| 123061            | 577086            | NASA DISTRIBUTORS            |          |               | 20 | PLAINFIELD   |  |  |
| TOTAL 1230        | 27659             | CAPORRINO                    | 54/20 ✓  | (20)          |    | TRENTON  |  |  |
| 1230              | 051191            | CENTRAL WHOLESALE            |          |               |    |  |  |  |
|                   |                   | TOTAL REGION INDIRECTS       |          |               |    |  |  |  |

1230 325630 M.A. WHOLESALE  
 1230 397230 SUBURBAN WHOLESALE (5) PLAINFIELD  
 1230 453857 JO-LY CANDY DIST. ✓ (10) C.A. BURKE  
~~1230 461520 MONTENAPOLI~~  
 1230 480772 SAILEEA CORP.  
 1230 563970 WORLD OF BEVERAGE ✓ C.A. BURKE  
 1226 567833 SMOKE KING (10)  
 1230 772536 ZENA ENTERPRISES 125/60 ✓ (10) LUCE  
~~1230 773218 SPRINGFIELD CANDY~~  
 1230 J.J. HO (BRISTOL) PINELEESER  
 150